



# Outcomes For Your Customers

Unlock the Full Potential of the Microsoft Stack



We replace fragmented, tool-heavy, manual operations with a modern, automated, processes to strengthen security, improve user experience, and reduce cost.

Our work is measured by outcomes and not activities. Clients partner with us to achieve the following:

## 1. Maximize the Value of Your Microsoft Licenses

Our Capability & Capacity assessments reveal that most organizations use only 44% of their Microsoft licenses.

**Outcome:** Clear visibility of unused features, overlapping tools, and opportunities for automation.

## 2. Zero-Touch Onboarding and Offboarding

Traditional MSPs rely on manual, technician-driven processes that are slow, inconsistent, and error-prone.

**Outcome:** Same-day user provisioning and deprovisioning, hardware configured automatically, applications deployed consistently.



“Mobile Mentor brought a more sophisticated level of services at a lower price. They are far superior from a performance standpoint than our previous partner and were able to deliver 25-30% savings.”



David Estrin, COO  
Big Brothers Big Sisters



Microsoft

Partner of the Year 2021

Finalist 2022-2025

### 3. Reduce IT Costs by 40–50%

Eliminating traditional tool stacks, streamlining licensing, and minimizing manual labor all reduce IT spend.

**Outcome:** 40–50% cost reduction through tool consolidation, automated workflows, standardized baselines, and optimized licensing.

### 4. Stronger Compliance, Security, and Identity Baselines

Modern identity, endpoint, and security are built on Microsoft tools clients own but rarely fully deploy.

**Outcome:** Hardened environments, simplified compliance, consistent security baselines, and reduced exposure across the entire digital estate.

### 5. More Productive, Happier End Users

When onboarding is instant, devices work flawlessly, security is invisible, and experiences are consistent, people work better.

**Outcome:** A more productive workforce, fewer tickets, fewer disruptions, and a better employee experience.



“The technical knowledge and technical experience of the Mobile Mentor team was really paramount in getting the right solution in place.”



**Angus Young, CIO  
Flight Centre**



[Case Studies](#)



[Whitepapers](#)



[Blogs](#)