

Key Differentiators

Maximize value from Microsoft 365 – Leverage all the identity, security, productivity, and automation tools.

Simplify the Security Stack: Reduce tool sprawl by leveraging Entra, Intune, Defender, Purview, and Copilot.

Secure Endpoints Without Sacrificing User Experience
Automate provisioning, patching and compliance.

Deploy Copilot the right way – Define use cases, protect data, develop agents, train end users and measure ROI.

Core Offering

Service Offering

Managed Services

Endpoint, identity and infrastructure management including provisioning, patching and 24x7 security with Microsoft Intune, Defender, Purview and Sentinel.

Co-management

Hand-in-hand tech deployment with the client, assistance with process automation and extensive knowledge transfer.

Advisory

Strategic guidance to help your team design, modernize, and mature your Microsoft environment.

Success Story: Fairview Health

Client: Fairview Health — large provider in MN.

Infrastructure: ~34,000 PCs, 11k mobiles, with multiple endpoint tools (SCCM, SOTI, XenMobile, AirWatch)

3-year engagement to accelerate the Intune journey, automate provisioning, bolster security, and improve UX.

Outcomes:

- Simplified (consolidated) endpoint ecosystem.
- Improved security posture
- Enhanced user experience

Ideal Customer:

- Small, Mid-large business with hybrid workforce using M365
- Regulated industry e.g. healthcare, finance or SLED.
- IT leadership wants more value from Microsoft licenses
- Growth mindset – sees tech as a key business enabler

Non-Ideal Customer:

- Not using any Microsoft technologies
- Unwilling to modernize or consolidate on Microsoft

Customer Benefits

Fast, Frictionless Onboarding with Intune

Microsoft Intune enables secure, ready-to-work devices with automated app delivery, policy enforcement, and identity integration from day one.

Deep Microsoft 365 Stack Expertise

End-to-end expertise across Entra ID, Intune, Defender, Purview, and Windows 365 unifies security, identity, and endpoint management into a simplified Microsoft 365 strategy.

Award-Winning Microsoft Alignment

Award-winning Microsoft expertise (including Partner of the Year recognition and finalist status) reduces risk and accelerates success.

Questions to Identify Opportunities

1. How many devices (laptops & mobiles) and are they managed by a single toolset, or multiple tools?
2. What is your vision for going passwordless, and how far have you got on that journey?
3. How much value are you extracting from your investment in Microsoft 365 licenses?
4. Is your security based on a best-of-breed toolset, or consolidating on Microsoft Defender and Sentinel?
5. How are you empowering your org with gen AI tools, specifically the paid and free Copilot product?